



Second Quarter 2024 Business Update & Financial Results Conference Call

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CEO & President

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 **AMARIN**[®]



July 31, 2024

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Today's Agenda

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SECOND QUARTER 2024 BUSINESS UPDATE

Aaron Berg, President & CEO

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SECOND QUARTER 2024 FINANCIAL RESULTS

Tom Reilly, CFO

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CLOSING & Q&A

Aaron Berg, President & CEO



01

SECOND QUARTER 2024 BUSINESS UPDATE



Aaron Berg
President & CEO

UNLOCKING THE VALUE OF VASCEPA/VAZKEPA

VASCEPA/VAZKEPA VALUE

- 10+ YEARS OF SCIENCE & CLINICAL DATA
- GLOBAL UNMET NEED TO REDUCE CV RISK
- SIGNIFICANT UNTAPPED MARKET POTENTIAL IN EUROPE & ROW
- EUROPEAN IP PROTECTION INTO 2039

OUR FOCUS:

EVALUATE **EVERY OPPORTUNITY**
TO MAXIMIZE THE IMPACT OF
VASCEPA/VAZKEPA FOR MILLIONS
OF PATIENTS **GLOBALLY**

EUROPE: LEVERAGING THE LONG-TERM VALUE OF VAZKEPA TO ACCELERATE REVENUE AND PRICING & REIMBURSEMENT PROGRESS

REFOCUSED STRATEGY BEGINNING TO DELIVER RESULTS

- 1. Targeted Patient & Customer Base at Launch**
Address urgency to treat.
Focus on high-risk patients backed up by data and treated by specialists.
- 2. Resource Optimisation/Prioritisation**
Resource allocation on prioritised geographies and implementation of new, efficient operational model.
- 3. Enhanced VAZKEPA Value Proposition**
Country-centric value offering reflecting different payer's needs.

A

INCREASE IMPACT – PARTICULARLY FROM EU5

Accelerating Growth & Revenue and Advancing Pricing & Reimbursement

UK

SPAIN

FRANCE

ITALY

GERMANY

B

SUPPORT EFFORTS IN REST OF EUROPE

Advancing Pricing & Reimbursement Efforts and Continued Commercialization in Other Markets

AUSTRIA

NORWAY

REPUBLIC OF IRELAND

NETHERLANDS

SWEDEN

PORTUGAL

ISRAEL

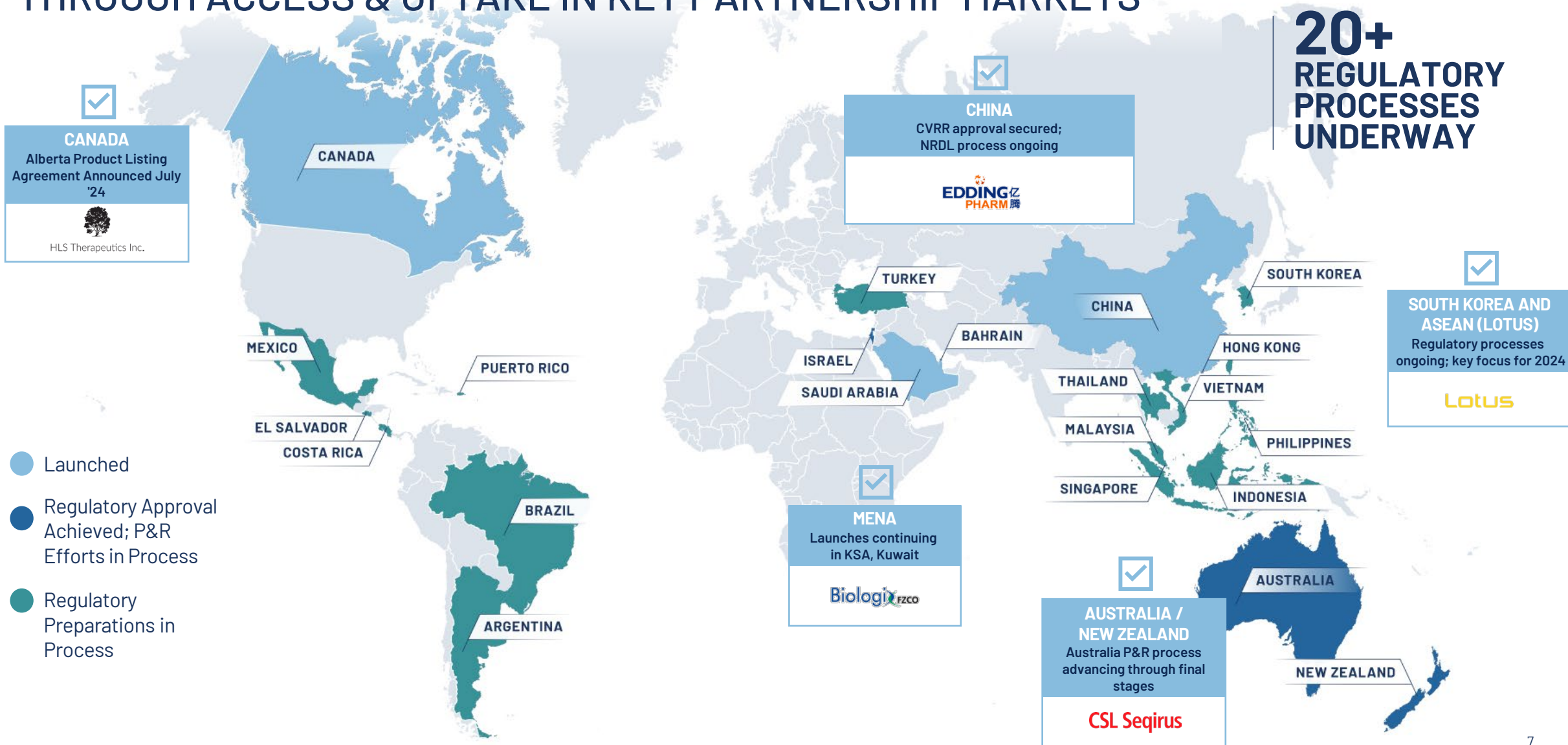
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**EUROPEAN IP EXTENSION PROVIDES LONGER RUNWAY TO
MAXIMIZE COMMERCIAL OPPORTUNITY AND VALUE FOR VAZKEPA**



REST OF WORLD: ADVANCING VASCEPA/VAZKEPA VALUE THROUGH ACCESS & UPTAKE IN KEY PARTNERSHIP MARKETS

20+
REGULATORY
PROCESSES
UNDERWAY



Note: The company is pursuing expansion into these various additional markets and the status of regulatory and/or patent approval will vary market to market.

U.S.: CONTINUES TO DELIVER CASH AND IPE MARKET LEADERSHIP; ADDITIONAL HEADWINDS IMPACT Q2 & FUTURE REVENUES

Q2 2024:

Exclusive Accounts Represent

~50%

Of Total IPE Market Volume

- U.S. business continuing to **generate cash**
- Market share **remained stable** through Q2 2024
- Q2 revenues continued to be impacted by U.S. net selling price due to **increasing generic competition**
- **Beginning July 1, we will see significant impact to market share and revenues driven by the loss of a major commercial exclusive account**

AMARIN IS READY TO EXECUTE PLANS TO RETAIN IPE MARKET LEADERSHIP & PROFITABILITY VIA AUTHORIZED GENERIC AT THE OPTIMAL TIME

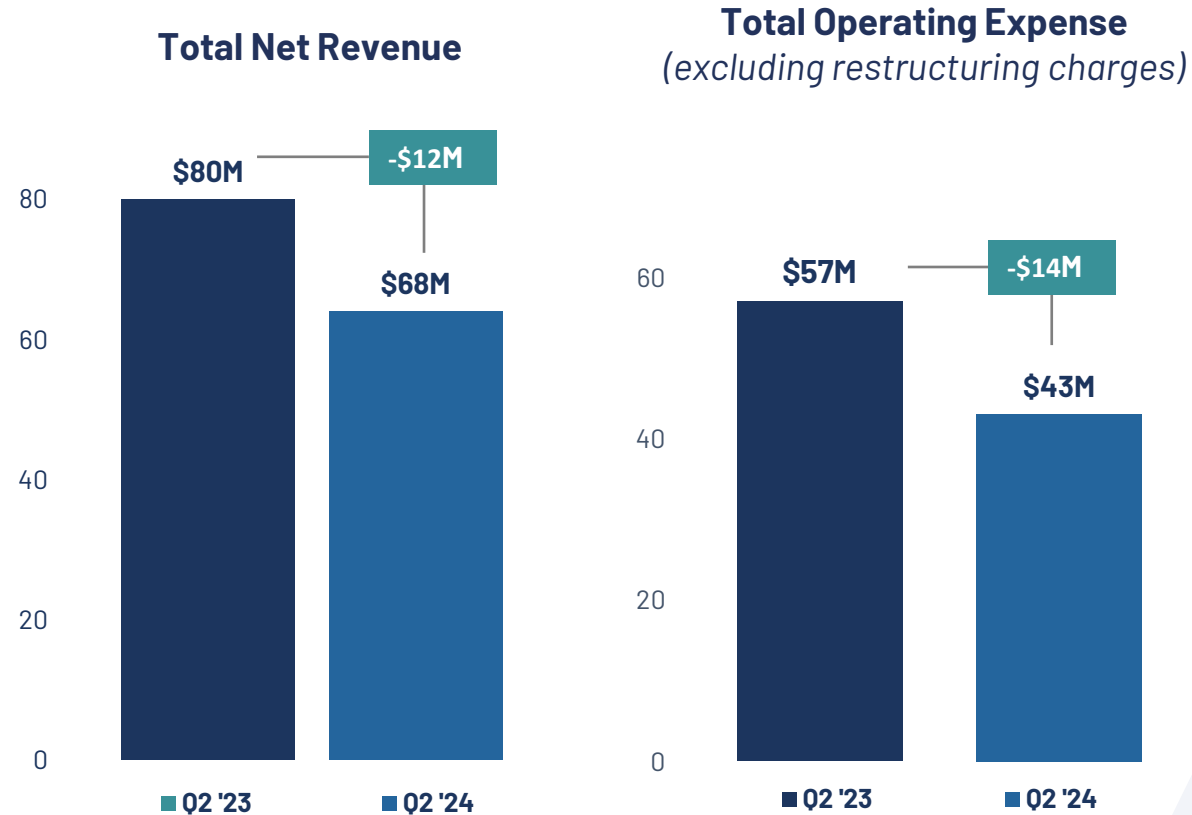
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SECOND QUARTER 2024 FINANCIAL RESULTS



Tom Reilly
CFO

REVENUE LOWER DUE TO NET SELLING PRICE OFFSET BY OPERATING EXPENSE MANAGEMENT



Total Net Revenue of \$68M in Q2 impacted primarily by U.S. pricing due to generic competition

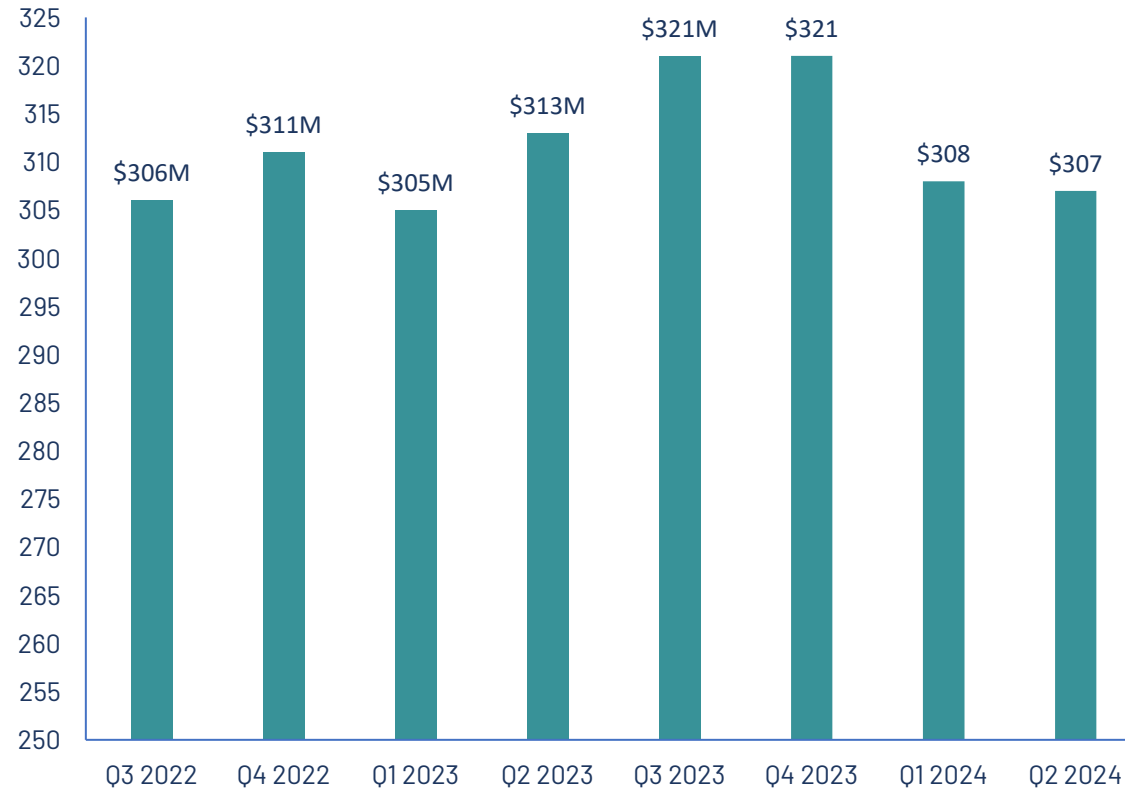
- U.S. revenue of **\$44M**; Decline driven largely by net selling price impact due to generic competition
- Q2 2024 European net product revenues were **\$4M**; represents **~84%** net sales growth vs Q1 '24
- Q2 2024 Licensing and royalty revenue of **~\$20M** resulting from CVRR indication approval within China

Key operating expense drivers:

- Q2 '24 **\$43M** compared to Q2 '23 **\$57M**; lower by **\$14M**
- **\$50M** OpEx reduction as committed in Q3 '23 has been achieved

DESPITE REVENUE SHORTFALL, CASH POSITION REMAINS RESILIENT PROVIDING STRONG CAPITAL FOUNDATION

Continued Significant Cash Position



Second Quarter 2024

- Cash balance at 6/30/24 of approximately \$307M; consistent with Q1'24
- Inventory reduction of approx. **\$40M** vs Q2 '23
- U.S. and RoW cash generation funding commercial activities in Europe

UPDATE ON STATUS OF PROPOSED SHARE REPURCHASE PROGRAM

01

Company entered into a conditional share repurchase agreement with Cantor Fitzgerald to purchase up to **\$50 million** of Amarin's ordinary shares

02

Received **shareholder approval** in April and UK High Court approval in May

03

Company has not commenced any share repurchase to date but will continue to **monitor business and market conditions**

03

CLOSING AND Q&A



Aaron Berg
President & CEO

OUR NEAR-TERM FOCUS: LEVERAGING THE VALUE OF VASCEPA/VAZKEPA FOR PATIENTS GLOBALLY

VASCEPA/VAZKEPA VALUE:

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GLOBAL UNMET NEED TO REDUCE CV RISK

UNTAPPED MARKET POTENTIAL IN EUROPE & ROW

EUROPEAN IP PROTECTION INTO 2039

Evaluate every opportunity

**TO MAXIMIZE THE IMPACT
OF VASCEPA/VAZKEPA**

for millions of patients globally

Q&A



Vascepa[®]
(icosapent ethyl)

Vazkepa[®]
(icosapent ethyl)

THANK YOU

 **AMARIN[®]**